



The Taylor Companies

Bedford, Ohio

<http://www.thetaylorcompanies.com>

The broadly accepted definition of sustainability states that practices to meet the needs of today must not compromise the next generation's ability to meet theirs. As a society, if we are going to achieve this standard our collective behavior as producers and consumers must drastically change.

How Taylor creates sustainable value for its customers, employees and community

- **Seventh Generation Philosophy** – Inspired by the Native-American Iroquois, this ecological concept urges business leaders to consider the effects of their decision making for seven generations into the future. Established in 1816 and privately held for seven generations, Taylor is one of the very few businesses (there are less than 3 dozen out of 25 million in the United States) that can demonstrate the reality of this concept. To this day nearly 200 years later, the effects of major decisions made by our Company founder, Benjamin Fitch, still profoundly impact our Company: namely a commitment to Bedford, Ohio (Mr. Fitch settled Bedford in 1813), a bench craftsmanship approach to manufacturing and thrifty processes to conserve natural resources (i.e., “off-all lumber”).
- **Land Revitalization** – Brownfields (real property that has the presence of hazardous substances, pollutants and/or containments) are plaguing our country. Urban sprawl is exasperating this problem. In 2005, Taylor was the sole corporation that committed to the remediation of a 50 acre brownfield that had been abandoned since 1987. Today this site is the home of Taylor’s headquarters and Bedford, Ohio manufacturing facility.
- **Near Zero Manufacturing Waste** – Since moving into our new Bedford, Ohio manufacturing facility in 2006, Taylor responsibly diverts 90% of its manufacturing waste away from landfills through recycling, upcycling and composting. In 2009, we implemented the first steps in responsible waste diversion at our Lynwood, California factory which has resulted in a 20% reduction in hauled waste. In 2010, we plan to implement additional measures to move this facility closer to zero waste.
- **Conserving Natural Resources** – After investing significantly in energy efficient equipment and having an energy audit conducted, we have reduced our energy consumption by 59% at our Bedford, Ohio factory. In 2010, we plan to make two significant upgrades at our Lynwood, California factory which are expected to reduce annual electricity consumption by 12%.
- **People** – Since 1995, Taylor has annually contributed to the Bedford School District and we are committed to continue our support through 2024. Taylor employees also volunteer personal paid time to a multitude of educational and vocational programs. Taylor also provides a work environment focused on comprehensive compensation and benefits that creates prosperity and support for our employees’ families.
- **Control of the Manufacturing Process** – We don’t place the Taylor name on a third party’s work product when it comes to the major components of our seating and casegoods. Unlike some domestic manufacturers, we don’t import major components from overseas and then hide behind a “green curtain” masking potential environmental violations and/or unfair labor practices. We use domestically sourced raw materials from suppliers that share our philosophical approach to sustainability. Our factories are always open to customer inspection.